ODYSSEY CYBERSECURITY ΘΕΣΕΙΣ ΕΡΓΑΣΙΑΣ

1. SALES COORDINATOR - COMMERCIAL OPERATIONS

ROLE DESCRIPTION
The successful candidate will work within the Commercial Operations Team and be responsible for the full cycle of sales proposals preparation, supporting the company's ongoing business development efforts. It is expected that the chosen professional will be able to demonstrate (or quickly acquire) an understanding of security and networking technologies, and capacity to work to often tight deadlines, across numerous simultaneous projects.

MAIN RESPONSIBILITIES
Specific duties include:

Manage Opportunities in CRM
Preparation of sales proposals for existing and prospective customers
Constantly familiarizes his/her with suppliers' products and technologies
Communicates with vendors and negotiates prices
Issues SO/POs and follows up fulfillment
Works closely with our Sales and Presales teams to identify and consult on the best solution for a given project
KNOWLEGDE, SKILLS AND EXPERIENCE REQUIRED
Education and Experience

Bachelor's degree in Business Administration, Sales, Marketing, Computer Science, or another related field\
2+ years of work experience in Sales Operations or similar position, preferably in B2B
Experience in Microsoft Office Suite and CRM systems
Experience in handling proposals, licensing, and managing customer or partner relationships.
Skills & Competencies:

Strong organizational skills with keen attention to detail
Deadline-driven with a problem-solving mindset
Fluent in Greek and English (business level)
Effective team collaboration and relationship-building
Proactive and self-motivated
Skilled in time management and multitasking
Adaptable in fast-paced, dynamic environments
Committed to client satisfaction and strong partnerships
WHAT'S IN IT FOR YOU
Competitive remuneration package (according to experience and qualifications)
Opportunity to work in a highly specialized, progressive and professional setting
Hybrid and contemporary working environment, "Best Place to Work" for 3 consecutive years
13th salary
Provident Fund
Medical and Life Insurance
Referral Scheme - You can recommend the best talents to the company and receive a reward
Half-day on Fridays
Performance based awards and bonus

ODYSSEY CYBERSECURITY ΘΕΣΕΙΣ ΕΡΓΑΣΙΑΣ

Access to the latest technologies
Mentoring, training & development opportunities

https://odysseycs.com/job/sales-coordinator-commercial-operations/

2. INFRASTRUCTURE AND SECURITY ENGINEER

ROLE DESCRIPTION
As an Infrastructure & Security Engineer, you will be responsible for planning, deploying, and operating key infrastructure and security services for our customers. This role involves hands-on work to ensure that core systems are secure, reliable, and meet operational and compliance requirements.

You will collaborate with colleagues, internal teams, and Odyssey's wider organization to deliver and maintain services for the managed customers. Your focus will be on delivering reliable, efficient, and secure infrastructure operations, while continuously contributing to process and service improvements across multiple environments.

MAIN RESPONSIBILITIES
Deploy, configure, and maintain core infrastructure and security systems
Support the operation and visibility of key service areas such as asset management, endpoint security, and access controls
Implement and manage controls for privileged access and network segmentation.
Monitor system performance and security posture across managed environments
Maintain accurate documentation, procedures, and configuration records
Collaborate with other teams to support service delivery and operational excellence
Contribute to internal process improvements and ensure compliance with security standards
KNOWLEGDE, SKILLS AND EXPERIENCE REQUIRED
Knowledge, Skills and Experience Required
Education:

Bachelor's degree in Computer Science, Information Technology, Cybersecurity, or a related field
Master's degree in an IT related field will be considered an advantage
Skills & Competencies
2+ years of experience in infrastructure, systems administration, or IT security operations
Strong understanding of operating systems (Windows and/or Linux), networking fundamentals, and security controls
Experience with monitoring tools, asset inventories, patch deployment, or access control platforms
Strong troubleshooting and problem-solving skills in complex environments
Familiarity with enterprise IT environments and structured operations processes (e.g., change, incident, and configuration management
Practical knowledge of system hardening, endpoint security, and configuration baseline
Understanding of network segmentation, firewall policies, and basic routing/switchin
Excellent communication and documentation skills, with the ability to convey technical topics clearly to both technical and non-technical stakeholders
Nice-to-Have
The following certifications will be considered an advantage:

CompTIA Security+ – Foundational security knowledge
Cisco Certified Network Associate (CCNA) – Networking fundamentals
CompTIA Server+ or Linux+ – Systems and server administration
Any other technical certifications will be considered as an advantage
WHAT'S IN IT FOR YOU
Competitive remuneration package (according to experience and qualifications)
Opportunity to work in a highly specialized, progressive and professional setting
Hybrid and contemporary working environment, "Best Place to Work" for 3 consecutive years
13th salary
Provident Fund
Medical and Life Insurance
Referral Scheme - You can recommend the best talents to the company and receive a reward
Half-day on Fridays
Performance based awards and bonus
Access to the latest technologies
Mentoring, training & development opportunities

https://odysseycs.com/job/infrastructure-security-engineer/

3. PENETRATION TESTER - ITHACALABS™

ROLE DESCRIPTION
We are currently looking for a motivated Penetration Tester for our IthacaLabs™ Team for full time employment in our Nicosia office. The successful candidate will be responsible required to perform ethical hacking exercises/penetration tests, red teaming, incident response and security audits. The position will report to the Head of the IthacaLabs™ team.

MAIN RESPONSIBILITIES
Conduct penetration tests on web applications, mobile applications, APIs, cloud environments, and internal/external networks.
Perform social engineering and physical security assessments.
Conduct security configuration audits.
Investigate, escalate and coordinate information security incidents.
Document findings, provide detailed reports, and recommend mitigation strategies.
Stay current with emerging threats, attack techniques, and security research.
KNOWLEGDE, SKILLS AND EXPERIENCE REQUIRED
Bachelor's degree in Computer Science, Cybersecurity, Information Technology, or a related field (or equivalent experience).
2+ Years' experience in similar position.
Relevant certifications such as OSCP, OSWE, CEH, PNPT, CREST, or similar are highly desirable.
Strong understanding of common security vulnerabilities (OWASP Top 10, MITRE ATT&CK framework, etc.)
Expertise in penetration testing tools (e.g., Burp Suite, Metasploit, Nmap, Nessus, Wireshark, Kali Linux, etc.)
Familiarity with network protocols, web technologies, operating systems.
Strong analytical and problem-solving skills.

Excellent report writing and communication abilities.
WHAT'S IN IT FOR YOU
Competitive remuneration package (according to experience and qualifications)
Opportunity to work in a highly specialized, dynamic and professional environment
Hybrid and contemporary working environment, "Best Place to Work" for 3 consecutive years
13th salary
Retirement savings plan with company match
Comprehensive Medical and Life Insurance
Performance based awards and bonuses
Access to brightest minds and the latest technologies
Mentoring, training & development opportunities

https://odysseycs.com/job/penetration-tester-ithacalabs-cy/

4. BUSINESS ANALYST, RESEARCH AND DEVELOPMENT

ROLE DESCRIPTION
We are seeking a Business Analyst for our Research & Development ClearSkies team. This role is crucial for bridging the gap between business stakeholders and the software development team, ensuring project success by creating detailed technical documents, including functional specifications and design documents.
You will be instrumental in translating complex business needs into clear, actionable technical requirements and ensuring these are effectively communicated to and understood by the development team. A deep understanding of both business processes and the technical aspects of software development is essential.

MAIN RESPONSIBILITIES
SDLC Involvement:

Participate in all phases of the software development life cycle, ensuring that business requirements are accurately translated into technical specifications and vice versa.
Work closely with the software development team to provide clarifications on business requirements and ensure technical solutions meet business needs.

Requirements Gathering:
Collaborate with stakeholders to understand and document detailed business requirements for software development projects.
Translate these requirements into functional specifications for the development team, ensuring alignment with business objectives.

Analysis and Documentation:
Conduct a comprehensive analysis of existing systems, identifying opportunities for enhancement.
Create detailed technical documentation, including system design documents, functional specifications, and UML diagrams, ensuring they accurately reflect business requirements.

UI/UX Design Contribution:
Utilize UI/UX design tools to assist in developing prototypes, wireframes, and mockups.

ODYSSEY CYBERSECURITY ΘΕΣΕΙΣ ΕΡΓΑΣΙΑΣ

Ensure that interface designs align with both user needs and business goals.

Validation and Testing:
Engage in validation and testing activities, particularly focusing on ensuring that business requirements are accurately implemented in the software.
Participate in QA and UAT, validating and testing bug fixes and new features from a business perspective.

Communication and Liaison:
Serve as the primary liaison between business stakeholders and the development team.
Facilitate effective communication to ensure mutual understanding and alignment between business needs and technical solutions.

Market Research and Competitive Analysis:
Maintain a deep understanding of industry trends and competitor activities, focusing on how these insights can be integrated within the SDLC to create competitive and innovative software solutions.
KNOWLEGDE, SKILLS AND EXPERIENCE REQUIRED
Education and Experience
Bachelor's degree in Business, Information Technology, or a related field, with a strong emphasis on the intersection of business and technology.
2+ years of proven experience as a Business Analyst, specifically in a software development context.

Skills & Competencies:

Strong skills in translating business requirements into technical specifications and vice versa.
Proficient in participating and contributing to all stages of the software development life cycle.
Experienced in UI/UX design, with a focus on aligning interface designs with business requirements.
Experience with entity relations and UML diagram creation, particularly in the context of software development projects.
Deep understanding of software development processes, preferably in an Agile environment.

WHAT'S IN IT FOR YOU
Competitive remuneration package (according to experience and qualifications)
Opportunity to work in a highly specialized, progressive and professional setting
Hybrid and contemporary working environment, "Best Place to Work" for 3 consecutive years
13th salary
Provident Fund
Medical and Life Insurance
Referral Scheme - You can recommend the best talents to the company and receive a reward
Half-day on Fridays
Performance based awards and bonus
Access to the latest technologies
Mentoring, training & development opportunities

https://odysseycs.com/job/business-analyst-research-and-development/