

Philippos Louis

Department of Economics
University of Cyprus
P.O. Box 20537
1673 Nicosia, Cyprus

tel. : +357 22 893 684
email: louis.philippos@ucy.ac.cy
web: <http://phlouis6.wixsite.com/philipposlouis>

Employment

2022-	Assistant Professor Department of Economics - University of Cyprus, Nicosia, Cyprus.
2017-2022	Lecturer Department of Economics - University of Cyprus, Nicosia, Cyprus.
2016-2017	Post-doctoral Research Fellow AGORA Centre for Market design - University of New South Wales, Sydney, Australia.
2012-2016	Post-doctoral Researcher ESEI Center for Market Design – University of Zurich, Zurich, Switzerland.

Education

2012	PhD in Economic Analysis Universitat Autònoma de Barcelona, Barcelona, Spain.
Fall 2009	Pre-Doctoral Fellow Kellogg School of Management - MEDS, Chicago (Evanston), USA.
2007	M.Phil. in Economic Analysis Universitat Autònoma de Barcelona, Barcelona, Spain.
2005	B.Sc. in Public and Business Administration - Management Science, Minor in Political Science University of Cyprus, Nicosia, Cyprus .

Research Interests

Primary: Microeconomics, Game Theory, Behavioral Economics, Experimental Economics, Market Design.
Secondary: Economics of Information, Bounded Rationality, Political Economy, Social Networks.

Publications (peer-reviewed)

Sealed-bid vs. ascending spectrum auctions
with N. Bedard, J. K. Goeree and J. Zhang, **Experimental Economics**, *accepted*

Trimming extreme opinions in preference aggregation
with M. Nunez and D. Xefteris, **Games and Economic Behavior**, 2023, 137, 116-151

Coordination with Preferences over the Coalition Size
with O. Troumpounis, N. Tsakas and D. Xefteris, **Journal of Econ. Beh. and Org.**, 2022, 194, 105-123

The Virtuous Cycle of Agreement
with M. Nunez and D. Xefteris, **Economic Journal**, 2022, 132(641), 326-360

M Equilibrium: A dual theory of beliefs and choices in games
with J. K. Goeree, **American Economic Review**, 2021, vol 111, no.12, 4002-4045

Noisy Introspection in the 11-20 Game.
with J. K. Goeree and J. Zhang, **Economic Journal**, 2018, 128(611), 1509-1530

Learning aversion and voting rules in collective decision making.
Economics Letters, 2015, 133, 24-26

Other Publications

Improving on Simple Majority Voting by Alternative Voting Mechanisms
with J.K. Goeree and J. Zhang, in **The Oxford Research Encyclopedia of Economics and Finance**, 2020, Oxford University Press

Rank-Dependent Choice Equilibrium: A Non-Parametric Generalization of QRE
with J.K. Goeree, C.A. Holt, T. R. Palfrey and B. Rogers, in **The Handbook of Research Methods and Applications in Experimental Economics**, edited by A. Schram and A. Ule, 2019, Edward Elgar Publishing Ltd

Working Papers

Communication and the emergence of a unidimensional world (with O. Troumpounis and N. Tsakas)

The Barrel of Apples Game: Contingent thinking, inferences from observed actions, and strategic heterogeneity.

The value of information for groups.

Standing in Line: Demand for investment opportunities with exogenous priorities

Work in progress

Efficiency and voting rules in repeated group bargaining (with D. Xefteris)

Rank and leading price feedback in reverse auctions (with N. Klarnskou and W. Pastoors)

Rating systems, trust and market power (with J. Goeree and J. Zhang)

Manipulating rating systems in markets (with P. Markopoulos and D. Xefteris)

Refereeing

American Economic Review, Econometrica, Economic Theory, Experimental Economics, Frontiers in Neuroscience, Games and Economic Behavior, Journal of Economic Behavior and Organization, Journal of Economic Theory, Journal of the European Economic Association, Social Choice and Welfare

Presentations in Conferences and Seminars

2022: CRETE Conference - Tinos, IMMNESS - Abu Dhabi **2021:** CREST - Paris **2019:** Tel Aviv University - Tel Aviv, BGSE Summer Forum - Barcelona, EEA ESEM - Manchester **2018:** ESA World Meetings - Berlin, Athenian Policy Forum - Piraeus, CRETE Conference - Tinos, ESA North American Meetings - Antigua Guatemala **2017:** Asian Meeting of the Econometric Society - Hong Kong **2016:** CRETE Conference - Tinos, GAMES 2016 World Congress of the Game Theory Society - Maastricht **2015:** University of Lancaster - Lancaster, SEET Meeting - Maspalomas, 1st ICCSS - Helsinki, UEA Behavioral Game Theory Workshop - Norwich, CRETE Conference - Chania, UTS Market Design Workshop - Sydney, ESA World Meetings - Sydney, UZH Computer Science - Zurich **2014:** University of Southampton - Southampton, University of Sydney - Sydney, RES Conference - Manchester, SEET Meeting - Sesimbra **2013:** IMEBE - Madrid, GSE Summer Forum - Barcelona, ESA World Meetings - Zurich, CRETE Conference - Naxos **2012:** University of Valencia - Valencia, Cardiff Business School - Cardiff, University of Zurich - Zurich, University of Cyprus - Nicosia, University of Barcelona - Barcelona, ESA European Meeting - Cologne. **2011:** ECORE Summer School - Louvain-la-neuve, IDEA 20th Anniversary Conference, ASEET Annual Meeting - Evora, University of Bonn - Bonn. **2009:** Kellogg MEDS - Chicago, ENTER Jamboree - London, ECORE Summer School - Brussels, CRETE Conference - Tinos. **2008:** V REES Meeting - Pamplona.

Teaching experience

- 2022- Main lecturer: *Behavioral and Experimental Economics*, English, post-graduate. University of Cyprus.
- 2020- Main lecturer: *Principles of Microeconomics*, Greek, undergraduate. University of Cyprus.
- 2018-2019 Main lecturer: *Quantitative Methods in Economics*, Greek, undergraduate. University of Cyprus.
- 2017-21 Main lecturer: *Microeconomics I*, Greek and English, post-graduate. University of Cyprus.
- 2017 Main lecturer: *Microeconomics I*, English, PhD course. University of Cyprus.
- 2015-2016 Main lecturer: *Experimental Economics* (with Jingjing Zhang), English, PhD course. University of Technology Sydney.
- 2013-2014 Main lecturer: *Groups in Economic Decision Making* (with Jingjing Zhang), English, post-graduate. University of Zurich.
- 2011-2012 Main lecturer: *Decision Analysis*, English, undergraduate. European University Center for Management Studies.
- 2010-2011 Main lecturer: *Microeconomics I: The economics of information*, English & spanish, undergraduate. Universitat Pompeu Fabra.
- 2009-2010 Main lecturer: *Advanced Microeconomics II*, Spanish, undergraduate. Universitat Autònoma de Barcelona.
- 2007-2008 Teaching Assistant: *International Economics*, English & Spanish, post-graduate. IBEI (Barcelona Institute for International Studies)
- 2006-2009 Teaching Assistant: *Introduction to Economics, Macroeconomics, Econometrics, Econometric Models, Mathematical Models for Economists*, Spanish, undergraduate. Universitat Autònoma de Barcelona.
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Master thesis supervision

- 2020 Antria Tritaiou, "How public debt structure affects a country's economic growth", University of Cyprus
- 2019 Georgios Pafitis, "The dynamic relationship between stock returns and five macroeconomic variables: the cases of USA and Japan", University of Cyprus
- 2018 Paraskevi Hajichristodoulou, "Youth unemployment in Europe and the consequences of the recent economic crisis", University of Cyprus
- 2015 Elias Meier, "An experiment on traffic design in the presence of heterogeneous users", University of Zurich
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Grants

- 2019-2021 Australian Research Council Discovery Project: "Ranked-Dependent Choice Equilibrium" - Partner Invesitgator (Chief Investigator: J. Goeree), \$ 429,660
- 2019-2020 University of Cyprus Starting Grant, € 40,000
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Scholarships and Awards

- Fall 2009* Pre-Doctoral Fellowship, Kellogg School of Management, Chicago, USA .
- 2006-2010:* Pre-Doctoral Scholarship (FPU), Ministry of Education and Science, Spain.
- 2005-2006:* Departamental Pre-Doctoral Scholarship, UAB, Spain.
- 2004:* "Ernst and Young Award" for excellent academic performance in Management Science. Nicosia, Cyprus.
- 2000-2004:* Scholarship of the Republic of Cyprus for Exceptional Greek Students of the University of Cyprus.
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Service

- Dept. Coordinator for the Master in Behavioural Economics, UCY 2022 to present
- Dept. Acad. Coordinator for the Erasmus program (outgoing), UCY 2021 to present
- Main Organizer ESAM 2016, Sydney
- Organizing Committee ESA 2015, Sydney
- Organizing Committee ESA 2013, Zurich
- Hiring Committee for ESEI Center in Market Design 2013
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Languages

Greek, English, Spanish, German, Italian

Last updated: May 30, 2023